



Actsoft's products have saved me a lot of money over the years. I saved over \$3,000 a year just in printing costs, but the accountability you gain from tracking is the biggest savings.

Thomas Frey, Owner



## A.I.M. Security Services (Pareo Group) A Model of Technology Excellence

### PROFILE

A.I.M. Security Services is the number one source for security needs in the state of Georgia, specializing in private security, alarm monitoring and installation, CCTV installation, and streaming network video. A.I.M. combines the assurance of physical security and installations with the flexibility to control the devices remotely. By utilizing cutting-edge technologies, A.I.M. provides the highest level of security available in the industry.

### CHALLENGES

A.I.M. has clients that required 24/7 security guards, creating a business challenge for supervising on-location employees, verifying hours worked, collecting activity reports, and accurately invoicing clients. A.I.M. needed a mobile resource management solution that would solve all of their operational needs without a large initial investment.

### SOLUTION

Actsoft's Comet Tracker combined with Advanced Wireless Forms has changed the way A.I.M. conducts business. From GPS tracking for their security team to wireless forms and invoicing, operational efficiency has never been higher.

### BENEFITS

Comet Tracker's GPS tracking feature adds credibility to the superior service provided by A.I.M. Due to distance between job sites, A.I.M. Supervisors could only check on security guards twice during a 14-hour shift. With Comet Tracker's GPS tracking, A.I.M.'s Supervisors can spot check to see if a guard is posted at his station or completing security rounds.

### (BENEFITS CONT'D)

The implementation of Comet Tracker has increased employee accountability. Previously, security guards submitted written time sheets; however, A.I.M. was not able to verify location and time worked. Comet Tracker provided the ability to verify hours as well as exact location of clock-in and work completed resulting in improved employee accountability. By utilizing Comet Tracker's wireless time clock, A.I.M. has also saved money in operational resources by completely eliminating paper time sheets from the field.

Operational expenses have decreased significantly since the implementation of Advanced Wireless Forms on Galaxy Tablets. Previously, A.I.M. had spent approximately \$3,000 a year in printed forms (with duplicate copies for clients) used to record daily activities, incidents, and track inventory at job sites. These paper forms were cumbersome and sometimes got lost in transit to the main office for invoicing. Advanced Wireless Forms has eliminated the printing cost of data collection and accuracy of invoicing has increased significantly due to electronic submission.

A.I.M. never intended to use Tracker to recover stolen goods; however, GPS tracking played a crucial role in asset recovery during an armed robbery of a security guard. The thief was not aware that the stolen tablet was tracking his travel and showed his exact location. A.I.M. was able to assist the police department by supplying the GPS information to apprehend the suspect and recover the stolen goods.

Comet Tracker and Advanced Wireless Forms helps secure new business for A.I.M. by showing the location of security guards on a job site. They use Forms to show the client how fast they can receive activity and incident reports as well as accurate invoices.