RX Express Pharmacy
Pharmaceutical supplier in Northern California

PROFILE
RX Express Pharmacy is a closed door pharmacy in Northern California that delivers pharmaceutical supplies. They supply individuals, assisted living facilities, and retirement homes.

CHALLENGES
Without a fleet tracking software RX Express had no way to track deliveries or know where drivers were. They had an issue with keeping track of drivers’ mileage. RX Express Operations Manager Ted Barrett knew he needed to find a solution.

SOLUTION
Barrett was looking for a solution to strengthen accountability among drivers and deliveries and Comet Fleet was exactly what he needed. Comet Fleet wasn’t the first solution Barrett came across, but he said it is the best he’s used.

RX Express uses the “Closest-to” feature within Comet Fleet to verify which driver is nearest to a new delivery location. They also use Comet Fleet to manage the entire workforce, to keep a close eye on drivers, and to gain a clear view into the entire fleet.

BENEFITS
RX Express has increased efficiency since switching to Actsoft and Barrett said it’s been “a 100 percent turnaround.” Comet Fleet not only increased accountability among drivers, but RX Express was able to leverage the telematics information from their Comet Fleet GPS history to help settle a dispute with a former employee.

“Comet Fleet helped us verify that a driver did not make a delivery he was supposed to make to a group home,” Barrett said. “The driver claimed to have tried to make the delivery, but the location was closed. Thanks to the tracking software and his location history it was confirmed he did not go anywhere near the location.”

The driver was subsequently let go and later filed a case that he was improperly terminated. RX Express won the case in court in part due to the GPS data their Comet Fleet software provided.

“I would absolutely recommend Actsoft to friends and fellow business owners.”

Comet Fleet is a very user-friendly solution and it helps us know if vehicles are being driven properly and safely.

- TED BARRETT, OPERATIONS MANAGER