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## Metropolitan Delivery Corporation (MDC)

### GPS Telematics System

#### PROFILE

Metropolitan Delivery Corporation (MDC) based out of Miami, Florida is a service provider for DHL Express in South Florida and the US Virgin Islands. They have been in operation since 2004 and presently employ over 150 employees with a fleet of over 120 vehicles. MDC has been awarded the DHL Service Partner of the Year Award Twice in the last 5 years.

#### CHALLENGES

- 1. Security:** After a vehicle, with high-value freight was stolen in 2013, MDC needed a reliable way to secure and recover their assets if stolen.
- 2. Mitigate Abuse:** They also wanted to cut down on fleet abuse and reckless driving by using GPS-enabled tracking solutions to monitor their fleet's performance and vehicle utilization.
- 3. Productivity:** With so many vehicles to manage, MDC wanted to make sure their drivers were driving efficiently, taking fastest routes and staying within set geographical boundaries.
- 4. Safety:** MDC needed a way to lessen safety issues on the road and limit liability by monitoring driver behavior, such as speeding, hard braking and fast acceleration.

#### SOLUTION

MDC chose to go with Actsoft's premier solution, Comet Fleet, to solve their existing problems while optimizing fleet performance. With Comet Fleet they were able to track vehicles and get real-time alerts and regular reports on all of their concerns, including vehicle location, driver behavior and route history.

#### BENEFITS

After implementing Comet Fleet, MDC saw a huge spike in efficiency and monthly savings of about 20%. Additionally, there was increased safety awareness which, in turn, has reduced driver complaints, work comp accidents and driving accident/incidents as well as the cost associated with those losses. On top of that, abuse of fleet vehicles was reduced, therefore reducing cost on repairs, accidents, rentals and any other associated costs. MDC estimates that Comet Fleet saves them up to \$500 per month per vehicle. With about 120 vehicles in their fleet, that's a huge savings.

**“Comet Fleet saved us on productivity by increasing awareness and improving our ability to monitor performance,”** - Carlos Quintero, Metropolitan Delivery Corporation Regional Manager

